



NGAUS

Membership 101
Laura Roznovsky &
Alexander Lord



Agenda

- Membership types, dues and percentages
- Rebates and Performance Incentives
- Member Benefits
- Membership Recruitment Tools
- eWeb Renewal Process
- eWeb Join Process
- Easy Access iWeb Queries and Reports



Membership Eligibility

NGAUS Membership is offered to:

- All currently serving, separated and retired commissioned and warrant officers of the National Guard
 - Complimentary Membership
 - Active Annual
 - Active Life
 - Separated/Retired Life
- Enlisted personnel, families and supporters of the National Guard
 - Non-voting membership
 - Associate Annual
 - Associate Life



How do I find out who my newly commissioned officers are?



Membership Dues

Active Annual:

O10	\$168	O5	\$85	CW5	\$73
O9	\$153	O4	\$72	CW4	\$59
O8	\$139	O3	\$59	CW3	\$46
O7	\$123	O2	\$45	CW2	\$35
O6	\$108	O1	\$30	WO1	\$26

Active Life: \$1,000

Payment can be made in one-lump sum or through installments; \$100/month for 10 months or \$250 every 6 months over 2 years

Separated/Retired Life: \$125

Associate Annual: \$45

Associate Life: \$500



Dues Proposal

- Annual dues would be collected as follows

Company Grade	\$40.00
Field Grade	\$80.00
Flag Officer	\$130.00

- Company Grade: O1, O2, O3, WO1, CW2, CW3
- Field Grade: O4, O5, O6, CW4, CW5
- Flag Officers: O7, O8, O9, O10



Bylaw Change

Current:

Upon application, and acceptance, and payment of the prescribed dues, the Association will issue the following classes of membership:

- Active-Annual: Membership may be issued to a commissioned or warrant officer serving in the National Guard. (Dues to be paid annually in accordance with the pay grade: 010=\$168; 09=\$153; 08=\$139; 07=\$123; 06=\$108; 05=\$85; 04=\$72; 03=\$59; 02=\$45; 01=\$30; W5=\$73; W4=\$59; W3=\$46; W2=\$35; W1=\$26.)

Proposed:

Upon application, and acceptance, and payment of the prescribed dues, the Association will issue the following classes of membership:

- Active-Annual: Membership may be issued to a commissioned or warrant officer serving in the National Guard. (Dues to be paid annually in accordance with Company, Field and Flag grade. Company Grade, WO1, CW2, CW3=\$40; Field Grade, CW4, CW5=\$80; Flag Officers=\$130)

The proposed change, if adopted by the membership at the 141st General Conference and Exhibition, would not take place until the 2020 membership year.



Membership Percentage Calculation

- Each state is allocated an annual Officer Strength Objective, which they report to NGAUS
 - NGAUS compares the state reported number to the NGB reported Officer End Strength
 - All active memberships (Complimentary, Active Annual and Active Life) count towards the total membership percentage
 - Retired and associate memberships do not count towards the overall membership percentage.
- Complimentary + Active Annual + Active Life/Strength Objective = Membership Percentage



Rebates and Performance Incentives

- **Early Bird Rebate**
 - All Active Annual dues collected, input into the NGAUS database and post-marked to NGAUS by March 31st are eligible for a 5% Early Bird rebate



Rebates and Performance Incentives

- **Membership Performance Incentive** (formerly 25% Rebate)
 - Any state at or above 50% membership will be eligible for a 25% rebate on all Active Annual and Active Life dues collected, input into the NGAUS database and post-marked to NGAUS by June 30th
 - Any state below 50% that increases its membership percentage by at least 1% will be eligible for a 25% rebate on all Active Annual and Active Life dues collected, input into the NGAUS database and post-marked to NGAUS by June 30th
 - States below 50% that do not improve their membership year over year will not be eligible for the 25% rebate.

**All states, regardless of their membership percentage will receive 25% rebate on all NGAUS Active Life memberships sold.*



Member Benefits


- Scholarships
 - NGAUS AFBA Active Life Membership Scholarship
 - Grantham University Scholarships
- National Guard Magazine
- Washington Report
- Access to Professional Development
- Insurance




Membership Renewal Emails

Renewal emails focused on
FY2019 NGAUS

Accomplishments were sent
to expired members of FULL
or PARTIAL participation
states in the months of
October, November, and
December.

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Federal Recognition Reform



Month	Average wait time*
March 2018	293 Days
April 2018	285 Days
June 2018	265 Days
September 2018	235 Days
October 2018	175 Days

*Scrolls introduced prior to 2018

NGAUS was instrumental to:

- The introduction of the National Guard Promotion Accountability Act.
- The passage of legislation authorizing the Secretaries of the Army and Air Force to make adjustments to the effective date of promotion.
- Requiring the Secretaries of the Army and Air Force to report to Congress on improving the federal recognition process by Dec. 1, 2018.


NGAUS needs your membership to continue to make headway on this and other key legislation effecting the National Guard. Renew today!

[Renew Membership](#)

You make the priorities. We do the work.

**NGAUS**[Join or Renew](#)[Newsroom](#)[Legislation](#)

12304b Orders Benefits Parity



**Same mission,
different benefits**

NGAUS was instrumental in authorizing:

- High Deployment Allowance accrual for all Reserve Component service members under 12304b orders.
- Ensuring that National Guard servicemembers who are also federal employees do not have a reduction in pay when deployed on 12304b orders.

We need your membership to continue making improvements to the 12304b orders benefits parity and other key legislation. Renew Today!

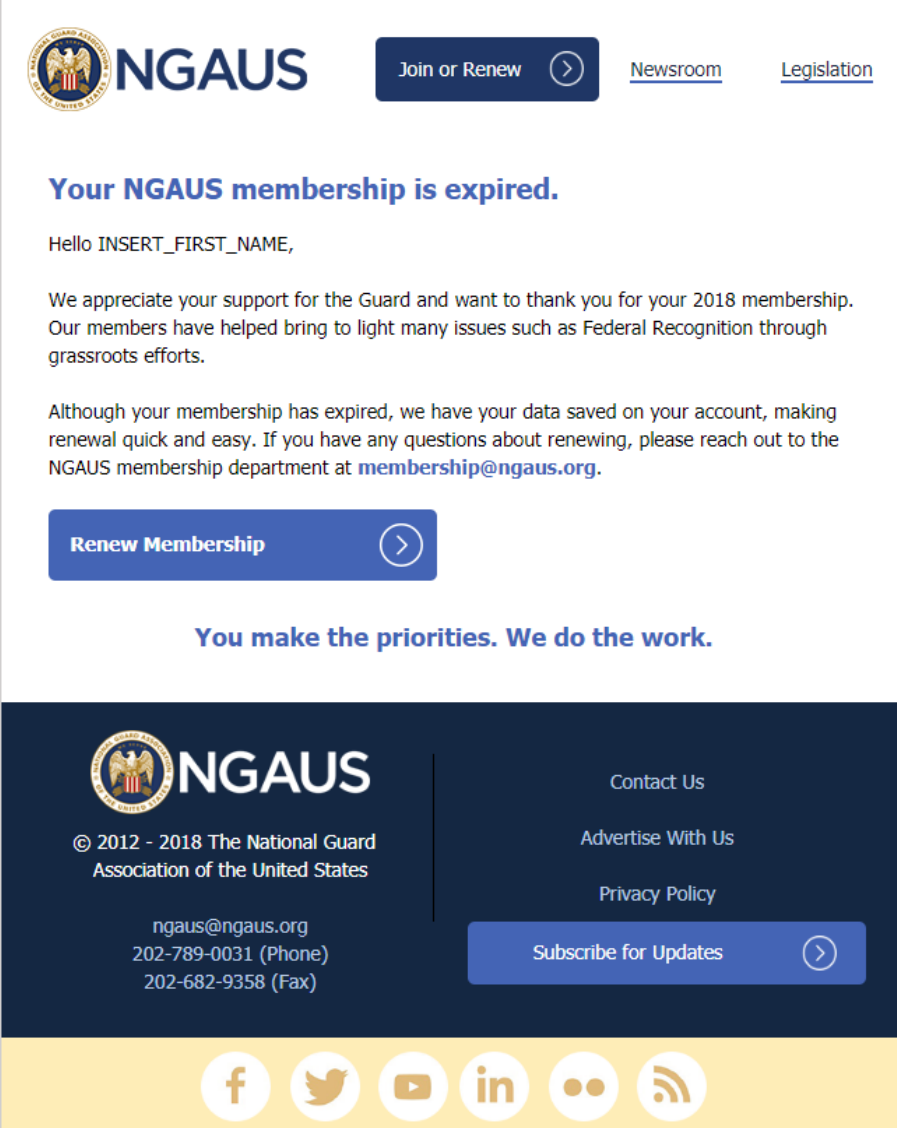
[Renew Membership](#)

You make the priorities. We do the work.



Membership Renewal Emails

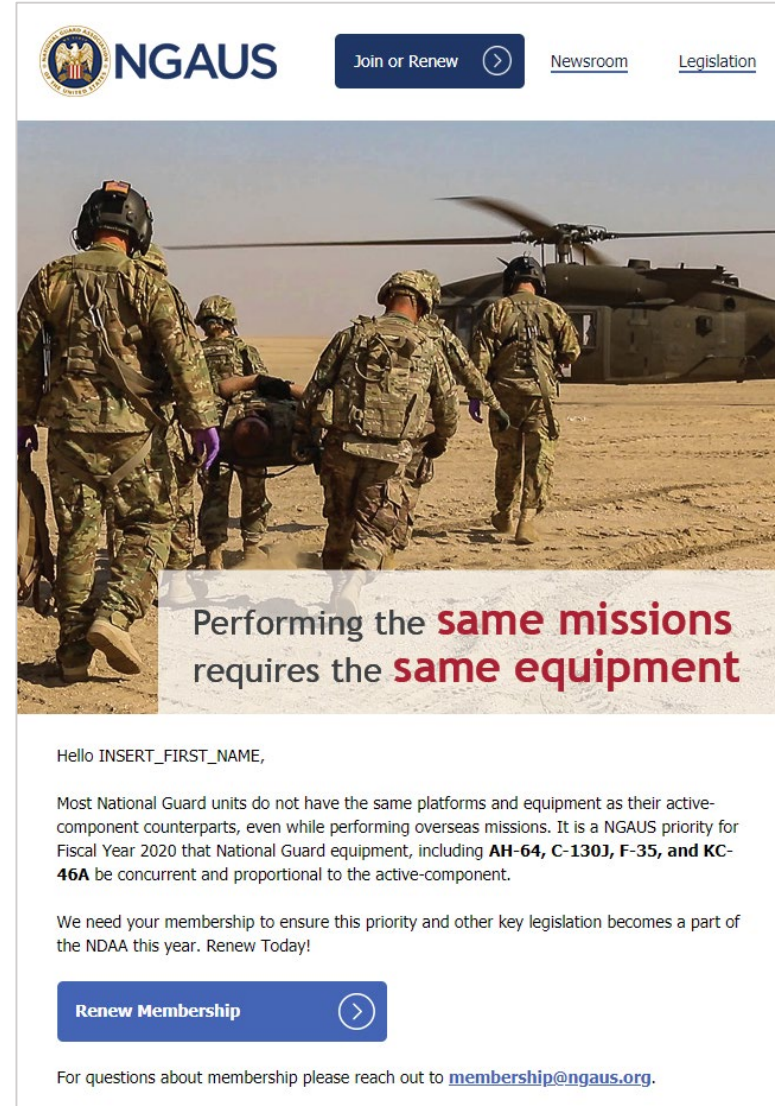
Members that did not renew by December 31st were sent an email explaining that their membership expired.

This is a screenshot of an email from the National Guard Association of the United States (NGAUS) regarding a membership renewal. The email has a white header with the NGAUS logo on the left, a "Join or Renew" button with a right arrow, and links for "Newsroom" and "Legislation". The main body of the email is white and contains the following text: "Your NGAUS membership is expired." followed by "Hello INSERT_FIRST_NAME,". The next paragraph says, "We appreciate your support for the Guard and want to thank you for your 2018 membership. Our members have helped bring to light many issues such as Federal Recognition through grassroots efforts." The following paragraph states, "Although your membership has expired, we have your data saved on your account, making renewal quick and easy. If you have any questions about renewing, please reach out to the NGAUS membership department at membership@ngaus.org." Below this is a blue button labeled "Renew Membership" with a right arrow. At the bottom of the main body is the slogan "You make the priorities. We do the work." in blue. The footer is a dark blue section containing the NGAUS logo, the text "© 2012 - 2018 The National Guard Association of the United States", the email "ngaus@ngaus.org", and phone/fax numbers "202-789-0031 (Phone)" and "202-682-9358 (Fax)". To the right of the footer text are links for "Contact Us", "Advertise With Us", and "Privacy Policy". At the bottom right of the footer is a blue button labeled "Subscribe for Updates" with a right arrow. The very bottom of the email is a yellow bar with icons for Facebook, Twitter, YouTube, LinkedIn, a generic social media icon, and RSS.



Membership Renewal Emails

Members who have still not renewed will have a 90 day grace period in which they will continue to receive their National Guard magazine. They will receive a monthly renewal email based around NGAUS Priorities for FY2020.

This is a screenshot of an email from the National Guard Association of the United States (NGAUS). The header includes the NGAUS logo, the text "NGAUS", and links for "Join or Renew", "Newsroom", and "Legislation". The main body of the email features a photograph of soldiers in camouflage uniforms walking away from the camera towards a military helicopter in a desert environment. Below the photo is a text overlay that reads: "Performing the **same missions** requires the **same equipment**". The email text begins with "Hello INSERT_FIRST_NAME," followed by a paragraph stating that most National Guard units do not have the same platforms and equipment as their active-component counterparts, even while performing overseas missions. It mentions that it is an NGAUS priority for Fiscal Year 2020 that National Guard equipment, including AH-64, C-130J, F-35, and KC-46A, be concurrent and proportional to the active-component. Another paragraph states that the association needs the member's membership to ensure this priority and other key legislation becomes a part of the NDAA this year, urging them to "Renew Today!". At the bottom, there is a blue button labeled "Renew Membership" with a right-pointing arrow. The footer provides contact information: "For questions about membership please reach out to membership@ngaus.org."



Membership Recruitment Tools

- Applications
- Flyers
- Membership Brochure
- Priorities and Accomplishments Card
- Poster
- Social Media Posts
- Postcard Mailers/Handouts

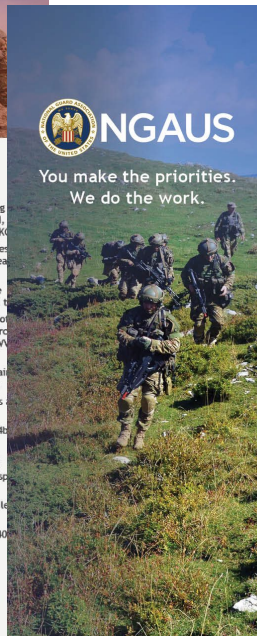


#NGAUSpriorities



Priorities Fiscal Year 2020

- Concurrent and proportional fielding of equipment to the National Guard, including AH-64, C-130J, F-35, and K
- Reserve Component medical readiness TRICARE reform to ensure robust health care
- Tax incentives for employers to hire Guardsmen, tax deductions for drill
- Modernization and recapitalization of legacy platforms to ensure Total Force integration, including UH-60, HH-60, C-130H, A-10, F-15C/D, and F-16
- Consistent NGRFA funding to maintain equipment readiness and relevance
- Improved mental health care access/treatment for Guardsmen
- Early retirement credit under 12304b orders
- Increase full time support/manning
- Enhance National Guard cyber and special missions
- Increase federal employee military leave from 15 to 30 days
- Allow TSP contributions outside of 401k threshold



**YOU
DESERVE
MORE
THAN
HALF.**

The National Guard Association of the United States advocates to get Guardsmen the benefits they deserve.

Join today to make an impact.
ngaus.org/join

You make the priorities.
We do the work.





Join/Renew

Membership

Add your voice to thousands of others who understand the role of the National Guard in the nation's security and want to enhance its capabilities.

Individual Membership

STARTING AT
\$26 PER YEAR

With your membership, NGAUS is able to make the case in Congress for a strong, well-equipped and well-trained National Guard in more than 3,000 communities. Joining NGAUS means ensuring America's defense.

Join NGAUS



Renew Membership



[Individual Membership Benefits](#) →

Corporate Membership

STARTING AT
\$500 PER YEAR

Corporate members build partnerships between state associations and the National Guard, and serve the Guard by assisting NGAUS in its legislative priorities and efforts for urgently needed equipment.

Join NGAUS



Renew Membership



[Corporate Membership Benefits](#) →



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Sign In or Create an Account

Please sign in or create a new user account. If your login information is displayed below, then you are already logged in.

Login

Email:

Password:

☐ Remember me
Uncheck if on a public computer

Login

[Forgot your password?](#)
[Create an account](#)

Existing Users



Not a registered user yet?

If you are a new visitor and do not already have a username and login, please register and create a new account.

New Users



Register



Renew – Update Info



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Logout

Magazine

Subscribe

Search

Membership

Legislation

Events

States & Territories

Insurance

About NGAUS

My Account

Online Store

Join/Renew

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Renew your Membership

1 - Information

2 - Address

3 - Membership

Membership Information

Member: Alexander Lord, Membership & Marketing

duty status: Civilian

Required

state affiliation: DC

Required

branch: None

Required

rank: None

Required

pay grade: None

Required

unit: unit

Continue



Renew – Update Address



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Membership

Legislation

Events

States & Territories

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My Account

Online Store

Join/Renew

Contact Us

Renew your Membership

1 - Information

2 - Address

3 - Membership

Update Individual Address

Address type: Home

Required

Address 1: 1 Massachusetts Ave NW

Required

Address 2: Basement

City: Washington

Required

State: District of Columbia

Required

Zip code: 20001

Required

Country: UNITED STATES

Required

Back

Continue



Renew – Select Membership



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Magazine

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Search

Membership

Legislation

Events

States & Territories

Insurance

About NGAUS

My Account

Online Store

Join/Renew

Contact Us

Renew your Membership

1 - Information

2 - Address

3 - Membership

Choose your NGAUS Membership Renewal Package

Current NGAUS Membership: Associate Annual-NGAUS

☐ Associate Annual-NGAUS

45.00

☐ Associate Life-NGAUS

500.00

Choose your State Membership

Please contact your state association to purchase your state membership. To find your state association contact information, please go to the [State Association Directory](#).

Save & Finish



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Have an account already?

Please enter your email address below to see if your record exists in our system. If a match is found and you have forgotten your password, you may request a new one.

Email:

Search



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Magazine

Subscribe

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Legislation ▾

Events ▾

States & Territories ▾

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Account Search Result

If you think you entered your email address incorrectly, please [try again](#).

No matching result was found.

[Register Now!](#)



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Magazine

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Search

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Legislation ▾

Events ▾

States & Territories ▾

Insurance ▾

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New Visitor Registration | [Create an Account](#)

Personal Information

Prefix:

First name:

Required

Middle name:

Last name:

Required

Organization:

Title:

Address Information

Mailing address:

Required

Address line 2:

City:

Required

State:



Join – Address Verification



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Membership ▾

Legislation ▾

Events ▾

States & Territories ▾

Insurance ▾

About NGAUS ▾

My Account

Online Store

Join/Renew

Contact Us

Attention!

Please check the verified address and save if you accept the changes:

Business Address

Address Line 1:	<input type="text" value="1 Massachusetts Ave NW"/>
Address Line 2:	<input type="text"/>
Address Line 3:	<input type="text"/>
City:	<input type="text" value="Washington"/>
State:	<input type="text" value="DC"/>
Zip:	<input type="text" value="20001-1401"/>
Country:	<input type="text" value="UNITED STATES"/>

Save

Cancel



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Newsroom

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NGAUS

Join or Renew

Logout

Magazine

Subscribe

Search

Membership

Legislation

Events

States & Territories

Insurance

About NGAUS

My Account

Online Store

Join/Renew

Contact Us

New Visitor Registration

[Create Web Login](#)

Web Login Information

Enter a unique username and password in the fields below. Your email address will be your username.

Email address: georgewashington@ngaus.com

In the fields below, create a password and confirm.

New password:

New password

Required

Confirm password:

Confirm new password

Required

Cancel

Continue



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NGAUS

Join or Renew

Logout

Magazine

Subscribe

Search

Membership

Legislation

Events

States & Territories

Insurance

About NGAUS

My Account

Online Store

Join/Renew

Contact Us

Become a Member

1 - Information

2 - Address

3 - Membership

Membership Information

Member: George Washington

duty status: Active

Required

state affiliation: WV

Required

branch: Army

Required

rank: Captain

Required

pay grade: O3

Required

unit: unit

Continue



Join – Address



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Logout

Magazine

Subscribe

Search

Membership ▾

Legislation ▾

Events ▾

States & Territories ▾

Insurance ▾

About NGAUS ▾

My Account

Online Store

Join/Renew

Contact Us

Become a Member

1 - Information

2 - Address

3 - Membership

Update Individual Address

Address type:

Required

Address 1:

Required

Address 2:

City:

Required

State:

Required

Zip code:

Required

Country:

Required

Back

Continue



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Join or Renew

Logout

Magazine

Subscribe

Search

Membership

Legislation

Events

States & Territories

Insurance

About NGAUS

My Account

Online Store

Join/Renew

Contact Us

Become a Member

1 - Information

2 - Address

3 - Membership

Choose your NGAUS Membership

☐ **Active Annual-NGAUS**

59.00

Annual (calendar year) membership for current National Guard officers.

☐ **Active Life-NGAUS**

1000.00

Life membership for current National Guard officers (and extends through retirement)

Choose your State Membership

☐ **Active Annual-WV**

20.00

☐ **Active Life-WV**

250.00

Save & Finish



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Newsroom

Contact Us

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Modules ▾

Recent Records ▾

Favorites ▾

Search ALord_ngaus ▾

Overview ☐

Overview and Setup

Executive Dashboard

Customer Request Setup

Customer Setup

Address & Phone Setup

Individual Demographics Setup

Organization Demographics Setup

Individuals

Organizations

Assignments

Requests

Invoice

Payments

Home

Advocacy Issue

Advocacy Campaign

Advocacy Engagement

Mailing Lists

More...

CRM / Overview / Overview and Setup

Overview

The Customer Relationship Management (CRM) content group helps you manage your customer relationships.

Individuals

Find
Enter search criteria to find an individual.

Add
Enter an individual's name, address, and contact information.

Add Request
Enter a customer's request.

Organizations

Find
Enter search criteria to find an organization.

Add
Enter an organization's name, address, and contact information.

Setup

Drop-down lists simplify data entry by providing predefined values which the user may select such as name prefixes and suffixes, titles etc. Set up and manage the CRM drop-down lists in the following areas of CRM:

Customer Setup

Customer Request Setup

Address & Phone Setup

Common CRM Queries

State_eWeb_Payment...

CURRENT_ACTIVE_MEMBERS...

CURRENT_MEMBERS...

Life Members (ACTIVE) for a State...

Life Members (RETIRED) for a State...

NGAUS Membership Expiring 2018...

Open Assignments **+ Add**

[See all »](#)

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iWeb - State eWeb Payments

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Modules ▾

Recent Records ▾

Favorites ▾

Search ALord_ngaus ▾

Overview

Overview and Setup

Executive Dashboard

Customer Request Setup

Customer Setup

Address & Phone Setup

Individual Demographics Setup

Organization Demographics Setup

Individuals

Organizations

Assignments

Requests

Invoice

Payments

Home

Advocacy Issue

Advocacy Campaign

Advocacy Engagement

Mailing Lists

More...

CRM / Overview / Overview and Setup

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Life Members (RETIRED) for a State...

NGAUS Membership Expiring 2018...

Open Assignments **+ Add**

See all »

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View Members who have paid State dues via eWeb





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Modules ▾

Recent Records ▾

Favorites ▾

Search 🔍 ALord_ngaus ▾

Overview

Overview and Setup

Financial Dashboard

Accounting Setup

Batch

Invoice

Payment

NGAUS Dues Payment I...

Credit

Return

Refund

Write Off

Ledger Entries

Misc Transactions

Installment Billing

Installment Payment

Business Unit

Accounting Period

Fiscal Year

Adjustment

Invoice Detail

Scheduled Processes

GL Account

Currency

Accounting / Batch

Available data elements to include in the query result

Please check each data element that you wish to include in the query result. If you wish to get the pre-defined default, please leave all elements unchecked.

Available data elements

Clear Selected Data Elements

Batch

1☐ Batch Name☐ Batch Date☐ Control Total Amount☐ Control Total Count

☐ Posted Date☐ Posted By☐ Posted?☐ Export Date

☐ Export User☐ Exported?☐ Add User2☒ Add Date

☐ Change User☐ Change Date☐ Delete Flag☐ Close User

☐ Close Date☐ Close Flag☐ Notes☐ Batch File

☐ Contains Intercompany☐ Batch File 2☐ Batch File 3☐ check number

Transact☐ bat_lock_flag☐ bat_lock_date☐ deposit date☐ check amount

☐ bat_national_amount_ext☐ bat_state_amount_ext

A/R Period

☐ Period☐ Close Date☐ Close User☐ Add Date

☐ Add User☐ Change Date☐ Change User☐ Delete Flag

☐ Period Start Date☐ Period End Date☐ Closed?☐ period number

Payment

☐ Transaction Code☐ Transaction Date☐ Add User☐ Add Date

☐ Change User☐ Change Date☐ Delete Flag☐ Posted?

☐ Notes☐ Batch Closed?

Customer

☐ Customer Type☐ Name (Calculated)☐ Sort Name4☒ Full Name

☐ Organization Name☐ Title☐ Comm Method☐ Biographical Information

☐ Add Date☐ Add User☐ Change Date☐ Change User☐ Send Only Plain Text E-mail

☐ Delete Flag☐ Record Number☐ Customer ID

Click 'Go' →



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Recent Records ▾

Favorites ▾

Search ALord_ngaus ▾

Overview ☐

Overview and Setup

Financial Dashboard

Accounting Setup

Batch

Invoice

Payment

NGAUS Dues Payment I...

Credit

Return

Refund

Write Off

Ledger Entries

Misc Transactions

Installment Billing

Installment Payment

Business Unit

Accounting Period

Fiscal Year

Adjustment

Invoice Detail

Scheduled Processes

GL Account

Currency

Accounting / Batch

Query - Ask At Run-Time Values

Customer :: State Affiliation Is Equal To

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Select State

Click 'Go'

Go



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ModulesRecent RecordsFavorites

SearchALord_ngaus

Overview

Overview and Setup

Financial Dashboard

Accounting Setup

Batch

Invoice

Payment

NGAUS Dues Payment I...

Credit

Return

Refund

Write Off

Ledger Entries

Misc Transactions

Installment Billing

Installment Payment

Business Unit

Accounting Period

Fiscal Year

Adjustment

Invoice Detail

Scheduled Processes

GL Account

Currency

Accounting / Batch / List - \$State_Query:State_eWeb_Payment

List - \$State_Query:State_eWeb_Payment (675 records)

Date Purchased

Customer Name

Batch

Amount Charged for State Membership

Batch Name	Add Date	State Affiliation	Full Name	Amount
2019-01-16-WEB-OH-001	1/16/2019	OH	Mrs. Cassandra Ostrowsky	\$20.00
2019-01-15-WEB-OH-001	1/15/2019	OH	Mr. John Bibler	\$17.00
2019-01-15-WEB-OH-001	1/15/2019	OH	Teresa S Edwards	\$24.00
2019-01-14-WEB-OH-001	1/14/2019	OH	Deena Lynn Ratliff	\$15.00
2019-01-14-WEB-OH-001	1/14/2019	OH	Mr. Christopher John Lautner	\$17.00
2019-01-14-WEB-OH-001	1/14/2019	OH	Joshua C Harris	\$20.00
2019-01-13-WEB-OH-001	1/13/2019	OH	Drew Dentinger	\$17.00
2019-01-13-WEB-OH-001	1/13/2019	OH	Frederick P Marquinez	\$20.00
2019-01-13-WEB-OH-001	1/13/2019	OH	Jeffrey S. Beard	\$20.00
2019-01-13-WEB-OH-001	1/13/2019	OH	Peter H.U. Lee	\$22.00
2019-01-13-WEB-OH-001	1/13/2019	OH	Anthony Joseph Midkiff	\$20.00
2019-01-13-WEB-OH-001	1/13/2019	OH	Adam Joel Bihl	\$20.00
2019-01-12-WEB-OH-001	1/12/2019	OH	Sarah Woodson	\$17.00
2019-01-12-WEB-OH-001	1/12/2019	OH	Kendra Newland	\$20.00
2019-01-12-WEB-OH-001	1/12/2019	OH	Mrs. Kelly Lynn Shifflet	\$22.00
2019-01-12-WEB-OH-001	1/12/2019	OH	James R Parry	\$24.00
2019-01-12-WEB-OH-001	1/12/2019	OH	Jeffery G. Zetzer	\$20.00
2019-01-11-WEB-OH-001	1/11/2019	OH	Nicole L Nicol	\$17.00
2019-01-11-WEB-OH-001	1/11/2019	OH	Erin W Hendershot	\$17.00
2019-01-11-WEB-OH-001	1/11/2019	OH	Mr. Thomas Lee Mayes	\$17.00
2019-01-11-WEB-OH-001	1/11/2019	OH	Rachael E Wheeler	\$17.00
2019-01-10-WEB-OH-001	1/10/2019	OH	Jeffrey S Bolin	\$17.00
2019-01-10-WEB-OH-001	1/10/2019	OH	Daniel Davis	\$22.00
2019-01-10-WEB-OH-001	1/10/2019	OH	William Kevin Giezie	\$24.00
2019-01-10-WEB-OH-001	1/10/2019	OH	Gregory N. Schnulo	\$125.00

Edit table list setup

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ModulesRecent RecordsFavorites

SearchALord_ngaus

Overview

Overview and Setup

Financial Dashboard

Accounting Setup

Batch

Invoice

Payment

NGAUS Dues Payment I...

Credit

Return

Refund

Write Off

Ledger Entries

Misc Transactions

Installment Billing

Installment Payment

Business Unit

Accounting Period

Fiscal Year

Adjustment

Invoice Detail

Scheduled Processes

GL Account

Currency

Accounting / Batch / List - \$State_Query:State_eWeb_Payment

List - \$State_Query:State_eWeb_Payment (675 records)

12345678910Next >

Batch Name	Add Date	State Affiliation	Full Name	
2019-01-16-WEB-OH-001	1/16/2019	OH	Mrs. Cassandra Ostrowsky	
2019-01-15-WEB-OH-001	1/15/2019	OH	Mr. John Bibler	
2019-01-15-WEB-OH-001	1/15/2019	OH	Teresa S Edwards	
2019-01-14-WEB-OH-001	1/14/2019	OH	Deena Lynn Ratliff	
2019-01-14-WEB-OH-001	1/14/2019	OH	Mr. Christopher John Lautner	
2019-01-14-WEB-OH-001	1/14/2019	OH	Joshua C Harris	\$20.00
2019-01-13-WEB-OH-001	1/13/2019	OH	Drew Dentinger	\$17.00
2019-01-13-WEB-OH-001	1/13/2019	OH	Frederick P Marquinez	\$20.00
2019-01-13-WEB-OH-001	1/13/2019	OH	Jeffrey S. Beard	\$20.00
2019-01-13-WEB-OH-001	1/13/2019	OH	Peter H.U. Lee	\$22.00
2019-01-13-WEB-OH-001	1/13/2019	OH	Anthony Joseph Midkiff	\$20.00
2019-01-13-WEB-OH-001	1/13/2019	OH	Adam Joel Bihl	\$20.00
2019-01-12-WEB-OH-001	1/12/2019	OH	Sarah Woodson	\$17.00
2019-01-12-WEB-OH-001	1/12/2019	OH	Kendra Newland	\$20.00
2019-01-12-WEB-OH-001	1/12/2019	OH	Mrs. Kelly Lynn Shifflet	\$22.00
2019-01-12-WEB-OH-001	1/12/2019	OH	James R Parry	\$24.00
2019-01-12-WEB-OH-001	1/12/2019	OH	Jeffery G. Zetzer	\$20.00
2019-01-11-WEB-OH-001	1/11/2019	OH	Nicole L Nicol	\$17.00
2019-01-11-WEB-OH-001	1/11/2019	OH	Erin W Hendershot	\$17.00
2019-01-11-WEB-OH-001	1/11/2019	OH	Mr. Thomas Lee Mayes	\$17.00
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2019-01-10-WEB-OH-001	1/10/2019	OH	Jeffrey S Bolin	\$17.00
2019-01-10-WEB-OH-001	1/10/2019	OH	Daniel Davis	\$22.00
2019-01-10-WEB-OH-001	1/10/2019	OH	William Kevin Giezie	\$24.00
2019-01-10-WEB-OH-001	1/10/2019	OH	Gregory N. Schnulo	\$125.00

Export Raw Data to Excel

Export Raw Data to Word

Export to Text File

Export to XML

Export to ASCII Delimited/CSV

Create Word Merge Document

☒ Edit table list setup

Always export to
ASCII Delimited/CSV

javascript:_doPostBack('ListToolBarASCIExportLink','')

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iWeb - Current Active Members

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Modules

Recent Records

Favorites

Search

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Overview

Overview and Setup

Executive Dashboard

Customer Request Setup

Customer Setup

Address & Phone Setup

Individual Demographics Setup

Organization Demographics Setup

Individuals

Organizations

Assignments

Requests

Invoice

Payments

Home

Advocacy Issue

Advocacy Campaign

Advocacy Engagement

Mailing Lists

More...

CRM / Overview / Overview and Setup

Overview

The Customer Relationship Management (CRM) content group helps you manage your customer relationships.

Individuals

Find

Enter search criteria to find an individual.

Add

Enter an individual's name, address, and contact information.

Add Request

Enter a customer's request.

Organizations

Find

Enter search criteria to find an organization.

Add

Enter an organization's name, address, and contact information.

Setup

Drop-down lists simplify data entry by providing predefined values which the user may select such as name prefixes and suffixes, titles etc. Set up and manage the CRM drop-down lists in the following areas of CRM:

Customer Setup

Customer Request Setup

Address & Phone Setup

All NGAUS Active Annual, Complimentary Annual, Active Life Members (Excludes Retired Life Members)

Common CRM Queries

State_eWeb_Payment...

CURRENT_ACTIVE_MEMBERS...

CURRENT_MEMBERS...

Life Members (ACTIVE) for a State...

Life Members (RETIRED) for a State...

NGAUS Membership Expiring 2018...

Open Assignments

See all »

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Modules ▾

Recent Records ▾

Favorites ▾

Search ALord_nga.us ▾

Overview

Overview and Setup

Executive Dashboard

Customer Request Setup

Customer Setup

Address & Phone Setup

Individual Demographics Setup

Organization Demographics Setup

Individuals

Organizations

Assignments

Requests

Invoice

Payments

Home

Advocacy Issue

Advocacy Campaign

Advocacy Engagement

Mailing Lists


More...

CRM / Overview / Overview and Setup

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Customer Request Setup



Address & Phone Setup

Common CRM Queries

State_eWeb_Payment...

CURRENT_ACTIVE_MEMBERS...

CURRENT_MEMBERS...

Life Members (ACTIVE) for a State...

Life Members (RETIRED) for a State...

NGAUS Membership Expiring 2018...

Open Assignments

+ Add

See all »

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All NGAUS Active Annual, Complimentary Annual, Active Life and Retired Life Members



iWeb – Life Members (Active)

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Modules

Recent Records

Favorites

Search

A Lord_nga.us

Overview

Overview and Setup

Executive Dashboard

Customer Request Setup

Customer Setup

Address & Phone Setup

Individual Demographics Setup

Organization Demographics Setup

Individuals

Organizations

Assignments

Requests

Invoice

Payments

Home

Advocacy Issue

Advocacy Campaign

Advocacy Engagement

Mailing Lists

More...

CRM / Overview / Overview and Setup

Overview

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Common CRM Queries

State_eWeb_Payment...

CURRENT_ACTIVE_MEMBERS...

CURRENT_MEMBERS...

Life Members (ACTIVE) for a State...

Life Members (RETIRED) for a State...

NGAUS Membership Expiring 2018...

Open Assignments

+ Add

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All NGAUS Active Life Members





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Modules

Recent Records

Favorites

SearchA Lord_nga.us

Overview

Overview and Setup

Executive Dashboard

Customer Request Setup

Customer Setup

Address & Phone Setup

Individual Demographics Setup

Organization Demographics Setup

Individuals

Organizations

Assignments

Requests

Invoice

Payments

Home

Advocacy Issue

Advocacy Campaign

Advocacy Engagement

Mailing Lists

More...

CRM / Overview / Overview and Setup

Overview

The Customer Relationship Management (CRM) content group helps you manage your customer relationships.

Individuals

Find

Add

Add Request

Organizations

Find

Add

Setup

Customer Setup

Customer Request Setup

Address & Phone Setup

All NGAUS Retired Life Members

Common CRM Queries

State_eWeb_Payment...

CURRENT_ACTIVE_MEMBERS...

CURRENT_MEMBERS...

Life Members (ACTIVE) for a State...

Life Members (RETIRED) for a State...

NGAUS Membership Expiring 2018...

Open Assignments

See all »

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Modules ▾

Recent Records ▾

Favorites ▾

Search ALord_nga.us ▾

Overview ☐

Overview and Setup

Executive Dashboard

Customer Request Setup

Customer Setup

Address & Phone Setup

Individual Demographics Setup

Organization Demographics Setup

Individuals

Organizations

Assignments

Requests

Invoice

Payments

Home

Advocacy Issue

Advocacy Campaign

Advocacy Engagement

Mailing Lists

More...

CRM / Overview / Overview and Setup

Overview

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Customer Setup

Customer Request Setup

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Common CRM Queries

State_eWeb_Payment...

CURRENT_ACTIVE_MEMBERS...

CURRENT_MEMBERS...

Life Members (ACTIVE) for a State...

Life Members (RETIRED) for a State...

NGAUS Membership Expiring 2018...

Open Assignments [+ Add](#)

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All NGAUS Members who expired in 2018

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Modules

Recent Records

Favorites

Search

ALord_ngaus

Overview

Overview and Setup

Executive Dashboard

Customer Request Setup

Customer Setup

Address & Phone Setup

Individual Demographics Setup

Organization Demographics Setup

Individuals

Organizations

Assignments

Requests

Invoice

Payments

Home

Advocacy Issue

Advocacy Campaign

Advocacy Engagement

Mailing Lists

More...

CRM / Overview / Overview and Setup

Overview

The Customer Relationship Management (CRM) content group helps you manage your customer relationships.

Individuals

Find

Add

Add Request

Organizations

Find

Add

Setup

Customer Setup

Customer Request Setup

Address & Phone Setup

Click Reports Icon

Select Strength Report Summary

Reports

Strength Report Summary

Common CRM Queries

State_eWeb_Payment...

CURRENT_ACTIVE_MEMBERS...

CURRENT_MEMBERS...

Life Members (ACTIVE) for a State...

Life Members (RETIRED) for a State...

NGAUS Membership Expiring 2018...

Open Assignments

See all »

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Modules Recent Records Favorites

Search ALord_ngaus

Overview

- Overview and Setup
- Executive Dashboard
- Customer Request Setup
- Customer Setup
- Address & Phone Setup
- Individual Demographics Setup
- Organization Demographics Setup

Individuals

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Enter search criteria to find an individual.

Organizations

Find

Enter search criteria to find an organization.

Setup

Drop-down lists simplify data entry by name prefixes and suffixes, titles etc. S of CRM:

Customer Setup

Customer Setup

Report Parameters - Google Chrome

https://ams.ngaus.org/iweb/reports/ReportParameters.aspx?ReportKey=7aa1f019-9300-4100-9a7b-012072e0d2b3&Rep...

NGAUS - Membership Strength Summary New Overview

Report Parameters

As of Date 01/16/2019

State Name Ohio

Summary/Detail Summary

Go

Select today's date

Select State

Select 'Summary'

Select 'Go'

Common CRM Queries

- State_eWeb_Payment...
- CURRENT_ACTIVE_MEMBERS...
- CURRENT_MEMBERS...
- Life Members (ACTIVE) for a State...
- Life Members (RETIRED) for a State...
- NGAUS Membership Expiring 2018...

Open Assignments + Add

See all »



iWeb – Strength Report Summary

Report Output - Google Chrome

https://ams.ngaus.org/iweb/reports/RSreports/ReportOutputRS.aspx

1 of 1

National Guard Association of the United States
Membership Strength Summary - Membership Year 2019
As of 16 January 2019

State	%	Strength Objective	Total Active	Active Annual	Active Life	Retired Life
Arizona	19 %	1,073	199	87	112	180
Total	19 %	1,073	199	87	112	180

16-Jan-2019

Your Membership
Percentage

Active Annual,
Active Life,
Complimentary
Annual

*If Active Annual
PLUS Active Life
does not equal Total
Active, Do Not Panic



NGEDA

National Guard Executive Directors Association

Monday Break Sponsored By:



Monday A.M.



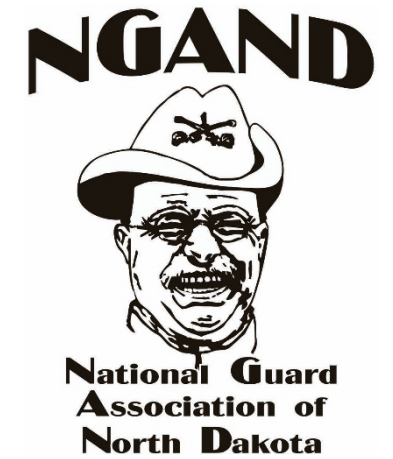
NGAUS

General Conference &
Exhibition
Laura Roznovsky & Chris
Domitrovich



Agenda

- NGAUS Conference – North Dakota Perspective
- Conference Delegates
- Conference Committees
- \$.25 per Guardsman
- Conference Registration and Housing Updates



NGAUS Conference—North Dakota Perspective

21 January 2019

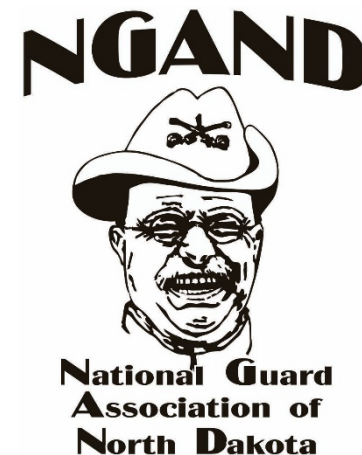
Chris Domitrovich
North Dakota Executive Director



Overview

- NGEDA/Corporate Sponsorship
- State Conference
- Communication Plan -- Registration Process
- NGAUS Conference
- Feedback/Newsletter Recap

****Reference—Conference User Guide on NGEDA website****





NGEDA / Corporate Sponsorship



- Discussions with Bobcat prior to NGEDA
 - Suite Costs / Number of Rooms
 - TAG Event
- Hotel Selection Options during NGEDA



Bobcat®



State Conference



- Executive Director Briefing—NGAUS Conference Overview
 - Show Hotel/Room Examples/Costs, etc...
 - Have one of the CGO's talk about OPD
- Drawing—all expenses paid for one lucky winner!
- Association pays for ED, Chairman, Resolutions (2), & Drawing Winner
- Partial Payment—Vice Chair, Secretary, Treasurer, + FGOY Winners (2)
 - Usually the registration and airline ticket
- OPD—CGOY (2) + WOOY Winners



Communication Plan/Registration



- Group Email to NDNG Leadership – April
- Director's pushing information (April-June)
- Website Link—NGAND & NGAUS Website (Updated by 31 March)
- Registration Forms (Send out once received)
- Award Winners
- 1-2 Months Prior (June-July)
 - Email all attendees clothing requirements; schedule; requests for Hospitality Room; Expectations during conference
- 2 weeks prior
 - Send any updates; Contact Information; Reservation Info



NGAUS Conference



- Registration Packets
- Hospitality Room / TAG Event
- “Cruise Director”
- Assigning POC for OPD Attendees & First Time Attendees





Following Conference/Feedback

- Ask OPD attendees to provide feedback
 - Share with all CGO's & WO's in State
- Summarize in Newsletter & Website
- Word of mouth – consistently ~20



NGAND



**National Guard
Association of
North Dakota**

Why join NGAND?

- Be a member of a professional organization that promotes fiscal responsibility and supports the well being of Soldiers, Airmen, and Retirees
- Fight for benefits owed to our Soldiers, Airmen, and Retirees
- Address future issues that could impact our State or Federal missions

Upcoming Events:

- Membership Drive:
1 January - 30 June 2019

Our purpose: To educate, advocate, and promote the well being of our state and nation. Now and forever - We are the Guard!

December 2018

2018 Year in Review

Thank you to all of you who are life members and members of the National Guard Association of North Dakota. Without your continued support we would not be as successful as we are. Our voice through NGAUS is only as strong as our membership and with your support we will continue to advocate for benefits for all Soldiers, Airmen, and Retirees. Once again, we had a successful Roughrider Conference in West Fargo and hope to see more of you in Bismarck this upcoming March for the Roughrider Conference and Governor's Military Ball, so check out the details on our website, www.ngand.org. In August, at this year's National NGAUS Conference in New Orleans, LA, we had 19 attendees. A big thank you to Bobcat and our other supporters, as everyone had a great time at the conference. Next year's National Conference will be in Denver, CO and it is our hope as a board that more of you would like to attend. It has been a privilege being the Executive Director of the Association and I am excited for what is to come in the future. Please do not hesitate to email me or MAJ Stanley Brown if you have

any questions or concerns about your Association, NGAND.



Image: 2018 National NGAUS attendees. We hope to see more of you during the 2019 National NGAUS Conference in Denver, CO. A big thank you to our corporate sponsor:





Questions



Delegates

To be considered in the delegate strength, memberships must be loaded into the NGAUS Association Management Software (AMS) no later than June 30 of each year. The appointment or election of delegates is the function of the state.

The delegate strength for each state is based on the following formula:

- One delegate being the Adjutant General or his designated representative
- One delegate for each 50 members, or major fraction thereof, of the paid Active-Annual or Life, Retired-Separated-Annual, and Retired-Life members
- One delegate who is a Retired-Life member
- Two Company Grade Officers, one Army and one Air
- One Warrant Officer
- Each member of the NGAUS Board of Directors, with the exception of the Adjutant General

Example:

A state with 438 total Active and 420 Retired is entitled to 22 authorized delegates



Committees

Appointed delegates are eligible to serve on various committees and/or caucuses during the conference. The ED from each state designates all committee members during conference registration.

- Committee on Nominations
 - One Army OR One Air
- Committee on Air Resolutions
- Committee on Army Resolutions
- Committee on Joint Resolutions
 - One Army, One Air (to serve on their respective breakouts)
- Area Caucuses
 - One Army, One Air
- Company Grade Caucus
 - One Army, One Air
- Retiree Caucus
 - One Army, One Air
- Warrant Officer Caucus



\$.25 per Guardsman

The payment by the States of twenty-five cents for each enrolled member of the National Guard is a tradition which goes back to the period just before World War I when the NGAUS leadership needed a “war chest” to fight a War Department plan to do away with the Guard.

The custom has continued down through the years. The “state dues” as represented by the twenty-five cents per member program symbolizes the fact that NGAUS represents all of the National Guard; officers, warrant officers, NCOs, enlisted members and families.



Bylaws

Article III, Section 3.01

Upon application, and acceptance, and payment of the prescribed dues, the Association will issue the following classes of membership:

- (a) State: Membership may be issued to and in the name of a State. (*Dues to be paid annually in the amount of twenty-five cents for each member of the National Guard based on the assigned strength on 30 September of the preceding year as furnished by the National Guard Bureau*)



Registration Updates

- Expanded access to Spargo Report Portal
 - Committee reporting
 - Delegate reporting
- Badge pre-printing takes place 10 days prior to conference



Housing Updates

- EDs or Conference POCs will receive an email from NGAUS Housing. The email will contain login information and a direct link to the housing website.
- EDs or Conference POCs can change the email address in which the confirmation email is sent.
- EDs or Conference POCs will no longer need to enter the payment information for each individual reservation. The deposit for the room was submitted to the host state at NGEDA. If you need to increase your room block, you will be required to submit an additional deposit to the host state to secure the room.
- To release rooms from your room block, email ngaushousing@spargoinc.com



NGEDA

National Guard Executive Directors Association

Lunch
1130-1300

Monday - 21 Jan 19



NGAUS

Resolutions Database

Mike Hadley



Agenda

- Resolutions Process
- Viewing Submitted Resolutions
- Co-Sponsoring a Resolution
- Submitting a Resolution



Resolutions Process

Please visit <https://www.ngaus.org/legislation/resolutions> to view the Resolutions Process Video.



Resolutions Database

Please visit <https://www.ngaus.org/legislation/resolutions> to view the Resolutions Database Video.



View Resolutions



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Search

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Events ▾

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Insurance ▾

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Priorities

NGAUS Legislative Analysis

Write to Congress

Accomplishments

NGAUS on the Hill

Resolutions

Task Forces

The United Voice for the National Guard

The National Guard Association of the United States is the Guard's primary advocate in Washington, educating Congress on the roles, capabilities and requirements of the nation's first military force.

Learn More About Our Mission



Feedback





View Resolutions

Menu



Search

Submission

Throughout the spring and summer months, members are encouraged to submit draft resolutions through their state, territory or District of Columbia for consideration during their state conference. Once a draft resolution passes a state conference, the state association submits it to NGAUS for consideration at the NGAUS General Conference & Exhibition.

[Submit Draft Resolutions Here](#)



Review

Once the collection of proposed state resolutions is submitted to NGAUS, staff review them and solicit input from the NGAUS Task Forces and the National Guard Bureau. Task Force membership is comprised of National Guard subject matter experts in their military careers.

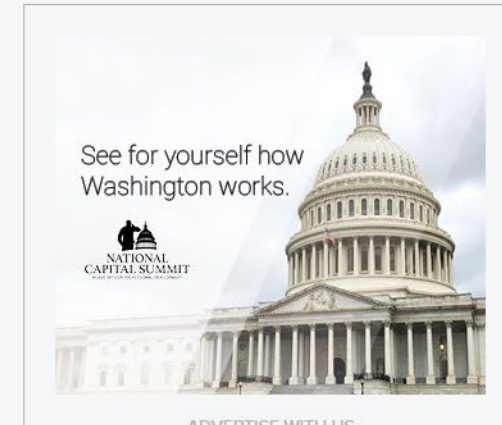
[View Draft Resolutions Here](#)



Adoption

When the NGAUS General Conference & Exhibition convenes, state delegates from the 54 states, territories, and the District of Columbia debate and then vote on the draft resolutions.

Once adopted, the resolutions then become standing resolutions, and they are published





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NGAUS Resolutions

NGAUS Resolutions

1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20

NGAUS File Number	Fiscal Year	State	Relating To	Category	Date
ANG ER 8 D Add AL	2019	Alabama	MODERNIZATION OF COUNTERDRUG RC-26B AIRCRAFT	ANG ER	07/18/2018
ANG 12 A Add GA	2019	Georgia	RELATING TO MODERNIZATION AND RECAPITALIZATION OF E-8C JOINT SURVEILLANCE TARGET ATTACK RADAR SYSTEM AIRCRAFT	ANG	07/18/2018
ANG ER 10 R Add AR	2019	Arkansas	Modernization of Air National Guard C-130 Aircraft	ANG ER	07/12/2018
DELETE Proposal-Duplicate/Added As Co-Sponsor	2019	Virgin Islands	Network Security/Cyber (DELETE/Co-sponsor GA)	Joint	07/02/2018
ANG 10 O Delete CT	2019	Connecticut	MODERNIZATION OF AIR NATIONAL GUARD C-130 AIRCRAFT	ANG	07/02/2018
ANG 10 H Delete CT	2019	Connecticut	MODERNIZATION OF AIR NATIONAL GUARD C-130 AIRCRAFT	ANG	07/02/2018
ANG 10 C Delete CT	2019	Connecticut	MODERNIZATION OF AIR NATIONAL GUARD C-130 AIRCRAFT	ANG	07/02/2018
ANG 10 B Delete CT	2019	Connecticut	MODERNIZATION OF AIR NATIONAL GUARD C-130 AIRCRAFT	ANG	07/02/2018

Click to view resolution





View Resolutions

ANG ER 10 R Add AR	2019	Arkansas	Modernization of Air National Guard C-130 Aircraft	ANG ER	07/12/2018
DELETE Proposal-Duplicate/Added As Co-Sponsor	2019	Virgin Islands	Network Security/Cyber (DELETE/Co-sponsor GA)	Joint	07/02/2018
ANG 10 O Delete CT	2019	Connecticut	MODERNIZATION OF AIR NATIONAL GUARD C-130 AIRCRAFT	ANG	07/02/2018
ANG 10 H Delete CT	2019	Connecticut	MODERNIZATION OF AIR NATIONAL GUARD C-130 AIRCRAFT	ANG	07/02/2018
ANG 10 C Delete CT	2019	Connecticut	MODERNIZATION OF AIR NATIONAL GUARD C-130 AIRCRAFT	ANG	07/02/2018
ANG 10 B Delete CT	2019	Connecticut	MODERNIZATION OF AIR NATIONAL GUARD C-130 AIRCRAFT	ANG	07/02/2018
DELETE Proposal-Duplicate/Added As Co-Sponsor	2019	Virgin Islands	Network Security (DELETE/Co-sponsor IN)	Joint	07/02/2018

Search for resolutions



State:

Please select

Category:

Please select

Relating To:

Fiscal Year:

Please select

Search

Reset search criteria



Reset Search



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Magazine

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Search

Membership

Legislation

Events

States & Territories

Insurance

About NGAUS

My Account

Online Store

Join/Renew

Contact Us

Back to List

Request to Co-sponsor

Click to request co-sponsor

ANG ER 8 D Add AL

MODERNIZATION OF COUNTERDRUG RC-26B AIRCRAFT

Date Submitted: July 18, 2018

Category: ANG ER

State: Alabama

Type Draft Resolution: Change Item

Additional Sponsors:

Submitter: Brig Gen Jeff Newton

Proposal:

Fully fund and implement a modernized Communications, Navigation, Surveillance / Air Traffic Management (CNS/ATM) Federal Aviation Administration (FAA) 2020-certified avionics solution for all RC-26Bs (Block 20/25R Models)

Recommendation:

The RC-26B fleet (6 x Block 25R + 5 x Block 20) is currently in severe danger of not meeting mission requirements due to an antiquated avionics suite. As of now, NGB has funded only the Block 25R's to receive avionics modernization upgrades, although the Block 25R fleet is still 2 years removed from full implementation & fielding of the upgrades. If the Block 20's are not funded for and implemented with a modernized avionics suite, they will begin to be grounded within the next calendar year due to non-compliance with air worthiness directives. This is based on extensive statistical analysis from the System program Office (SPO) and Contractor Logistics Support (CLS) data. Critical parts are no longer manufactured and are no longer serviceable for reconditioning. The remainder of the avionics suite is at the end of its service life, does not meet FAA 2020 requirements, and is currently incapable of using GPS as the sole source of navigation. The RC-26B is not worldwide deployable in its present state. Current avionics parts can't be upgraded to meet any of these requirements without wholesale replacement due to age & diminishing manufacturing sources and Original Equipment Manufacturer (OEM) vendor support. The currently-funded Block 25R avionics suite upgrade IS COMPATIBLE with Block 20's. Additionally, the Block 20's have yet to incorporate the upgraded FLIR 380HD sensor turrets, even though they were purchased in 2013 and interchangeable with the Block 25 aircraft. The FLIR 380HD sensor is a significant increase in capability for the Block 20, with minimal engineering required for fitment.



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Cc...

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Membership Database Manager
National Guard Association of the United States
One Massachusetts Avenue, NW
Washington, D.C. 20001
Office: 202-408-5883
Mobile: 202-621-4023
Email: alexander.lord@ngaus.org

Identify yourself and your state in your request. All requests will be thoroughly vetted.

turrets, even though they were purchased in 2013 and interchangeable with the Block 25 aircraft. The FLIR 380HD sensor is a significant increase in capability for the Block 20, with minimal engineering required for fitment.



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Submission

Throughout the spring and summer months, members are encouraged to submit draft resolutions through their state, territory or District of Columbia for consideration during their state conference. Once a draft resolution passes a state conference, the state association submits it to NGAUS for consideration at the NGAUS General Conference & Exhibition.



[Submit Draft Resolutions Here](#)



Review

Once the collection of proposed state resolutions is submitted to NGAUS, staff review them and solicit input from the NGAUS Task Forces and the National Guard Bureau. Task Force membership is comprised of National Guard subject matter experts in their military careers.

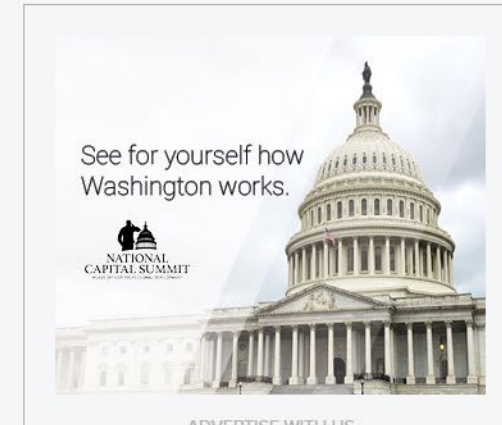
[View Draft Resolutions Here](#)



Adoption

When the NGAUS General Conference & Exhibition convenes, state delegates from the 54 states, territories, and the District of Columbia debate and then vote on the draft resolutions.

Once adopted, the resolutions then become standing resolutions, and they are published



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For all state co-sponsor requests, please email resolutions@ngaus.org.

Resolution Submission Form

This form must be used to submit a new resolution or initiate proposed changes to standing resolutions. Each form must contain only one recommendation statement. Draft resolutions received after July 1 but no later than July 31 will be classified as "Emergency." Following the general conference, adopted draft resolutions will be incorporated into their applicable standing resolution or established as a new resolution. Detail information is then removed unless required for clarity.

Date (MM/DD/YY): Year: Submitter First Name:

 Submitter Last Name:

State: Submitter E-mail:

Input #: Input # is the sequential number of drafts submitted by your state Submitter Phone:

Type Draft Resolution:

Relating To: Examples: Retirement Pay, Combat Vehicles, C-130 Modernization, etc.

Category: Standing Resolution to be Amended (For new resolution or item, select "New") Resolution #: Item #:

Proposal Statement: In one sentence, please describe the specific item, program or legislation being proposed. (ONE RECOMMENDATION PER FORM - SPELL OUT ALL ACRONYMS - USE ONLY THE SPACE PROVIDED)

Proposal Statement

Recommendation Information: Use this box to further explain the changes being proposed above. This can identify policy, modernization program, equipment, status, states or personnel impacted. (SPELL OUT ALL ACRONYMS - USE ONLY THE SPACE PROVIDED - THE SAME JUSTIFICATION MAY BE USED FOR MULTIPLE DRAFT RESOLUTIONS, IF APPLICABLE)



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This form must be used to submit a new resolution or initiate proposed changes to standing resolutions. Each form must contain only one recommendation statement. Draft resolutions received after July 1 but no later than July 31 will be classified as "Emergency." Following the general conference, adopted draft resolutions will be incorporated into their applicable standing resolution or established as a new resolution. Detail information is then removed unless required for clarity.

Date (MM/DD/YY):	<input type="text"/>	Year:	<input type="text" value="2020"/>	Submitter First Name:	<input type="text" value="submitter first name"/>	
				Submitter Last Name:	<input type="text" value="Submitter last name"/>	
				Submitter E-mail:	<input type="text" value="sme email"/>	
State:	<input type="text" value="Please select"/>			Submitter Phone:	<input type="text" value="sme phone"/>	
Input #:	<input type="text" value="Please se"/>	<small>Input # is the sequential number of drafts submitted by your state</small>		Type Draft Resolution:	<input type="text" value="Please select"/>	
Relating To:	<input type="text" value="relating to"/>			<small>Examples: Retirement Pay, Combat Vehicles, C-130 Modernization, etc.</small>		
Category:	<input type="text" value="Please si"/>	<small>Standing Resolution to be Amended (For new resolution or item, select "New")</small>	Resolution #:	<input type="text" value="Plea"/>	Item #:	<input type="text" value="Plea"/>
Proposal Statement:	<small>In one sentence, please describe the specific item, program or legislation being proposed. (ONE RECOMMENDATION PER FORM - SPELL OUT ALL ACRONYMS - USE ONLY THE SPACE PROVIDED)</small>					
<input type="text" value="Proposal Statement"/>						
Recommendation Information:	<small>Use this box to further explain the changes being proposed above. This can identify policy, modernization program, equipment, status, states or personnel impacted. (SPELL OUT ALL ACRONYMS - USE ONLY THE SPACE PROVIDED - THE SAME JUSTIFICATION MAY BE USED FOR MULTIPLE DRAFT RESOLUTIONS, IF APPLICABLE)</small>					
<input type="text"/>						





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NGAUS

Insurance Trust

Luke Guthrie



Overview

- NGAUS Insurance Trust was created in 1963 to make insurance programs available to the technician community.
- The NGAUS Insurance Trust offers Disability Insurance and only Technicians are eligible for this plan.
- Over 10,000 Technicians currently are enrolled in the plan.
- Coverage in 53 states and territories and the District of Columbia



Technician Disability Income Insurance

- National Guard Technicians under the age of 65 are eligible for affordable group rates.
- New hires that apply within their first 31 days of employment are guaranteed acceptance into the plan.
- Basic and Supplemental plans – Technician can get up to \$4,500 per month, depending on salary, should they become disabled



Common Causes of Disability

- Accidental injury
 - Heart Disease
 - Cancer
 - Arthritis
 - Musculoskeletal Disorders
 - Stroke
-
- Basic disability benefits kick in after 30 consecutive days of disability and continue for up to 10 years for an injury and up to 3 years for sickness.
 - Supplemental benefits begin after 60 days (under age 40) and or after 90 days (over age 40) and continue for up to 10 years for an injury and up to 3 years for sickness.
 - If over the age of 60, the maximum benefit period is 12 months.



Plan Enhancements

- Expanded salary ranges and benefits for Technicians
- Increased the maximum age from 60 to 65
- Created new and improved marketing materials
- Increased the AD&D benefit from \$1,000 to \$2,500
- VOYA is partnering with Benefit Briefing Solutions, LLC for marketing services



State Engagement

- We revenue-share with State Associations & EANGUS
- More than \$120,000 each year – revenue back to the states, territories and DC
- State Partner Program – 35 states (One-time \$50 per new insured)



Insurance State Partners

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New Jersey

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Washington

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Wyoming



NGAUS

Events &
Scholarships
Laura Roznovsky



Legislative Workshop

The NGAUS Legislative Workshop is an annual professional development event to educate Guardsmen, Congressional Action Contact Officers (CACOs), and National Guard State Association POCs on National Guard issues in Congress and the Department of Defense. Attendees hear from Members of Congress, senior Guard leaders, and Congressional staffers on National Guard issues in Washington, D.C., and how best to inform key stakeholders of the Guard's most pressing requirements.

2019 Date/Location

February 12, National Guard Memorial





National Capital Summit

The fly-ins to Washington, D.C., is one of three officer professional-development programs NGAUS currently offers Army and Air National Guard company-grade officers. The program brings Guardsmen from each state and territory to the nation's capital for a close look at how the government works and the role NGAUS plays in the legislative process.

Interested officers should contact their state or territory association executive director or president.

2019 Dates/Locations

March 10-13, National Guard Memorial

July 14-17, National Guard Memorial

October 27-30, National Guard Memorial





141st General Conference & Exhibition

Join us in the Mile-High City for the 141st General Conference & Exhibition. More than 2,000 Army and Air National Guard officers from all 50 states, three territories and the District of Columbia gather to connect, party and get down to business setting the NGAUS upcoming legislative agenda.

2019 Dates/Location

August 30 – September 2, Denver, CO





23rd Annual Industry Day

Industry Day is a networking event aimed at connecting defense industry representatives with leaders of the Army and Air National Guard. Attended by over 230 people ranging from representatives of some the nation's leading defense organizations to the owners of emerging small businesses with the intention of building a stronger bond between Guard leaders and industry. The primary goal of the event is to provide attendees with requirements and strategic planning of the National Guard.

2019 Dates/Location

December 9-10, National Guard Memorial





NGAUS AFBA Active Life Member Scholarship

The NGAUS AFBA Active Life Member Scholarship awards two \$5,000 scholarships every July to Active Life members of NGAUS or dependents of Active Life members seeking an undergraduate, graduate or post-graduate degrees. Applicant must be full-time students.

The application period runs from March 1 through May 31 and will be available at www.ngaus.org



Grantham University Scholarship

- NGAUS and Grantham University award two full tuition graduate scholarships annually. One scholarship is for an active NGAUS member and current Guardsman who is a commissioned or warrant officer ranked O-5 and below. The second scholarship is for a spouse of an active member.
- Each scholarship is valued up to \$14,200, and covers tuition costs, required textbooks, software and fees.
- Scholarship value depends on degree selected and credits transferred.



NGAUS

Communications Update

John Goheen

NGAUS Communications Director



Agenda

- New NGAUS Website
- Washington Report
- Social Media
- NATIONAL GUARD magazine
- Questions



Website

Previous Site

- Last redesigned in 2012
- Not a good look for NGAUS
- Estranged from original designer
- Reliant on microsite to promote conference



Website

New Site

- Content based on 2017 member survey
- Work in progress
- Evolution based on KPIs, metrics
- Continuing partnership with designer
- Working on “Stickiness”



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With your participation, NGAUS is better able to make the case in Congress for a strong, well-equipped and well-trained National Guard in more than 3,000 communities around the country. Joining NGAUS means ensuring America's defense.



Advocacy

As one of the largest military lobbying organizations, we work to transform our members' ideas into legislative action & provide states & our members unified representation before members of Congress & their staff on the association's priorities.



Member Benefits

Aside from the National Guard voice NGAUS brings to Capitol Hill, members also enjoy a variety of benefits that include everything from insurance and other life enhancing programs to various discounts and privileges with a variety of NGAUS business partners.

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Concurrent & Proportional Fielding of Equipment

The Issue The National Guard is an operational force that deploys overseas and is required to perform the same missions...

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UH-60 Black Hawk Modernization, Recapitalization

The Issue The Army National Guard Black Hawk helicopter fleet continues to age, with many units operating aircraft over 25...

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High Mobility Multipurpose Wheeled Vehicle Modernization

The Issue Modernized Humvees have an immediate, positive impact on readiness in Army National Guard units. However, a...

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AH-64 Apache Battalions Equipped at 24 Aircraft

The Issue Active-component battalions are fully equipped at 24 aircraft and Army National Guard Apache battalions are...

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Air National Guard

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Concurrent Fielding of F-35, KC-46 aircraft to Air National Guard Units

The Issue To maintain equipment and training parity with the active component, new F-35 and KC-46 aircraft should continue to...

[Read More Details](#)



C-130H Modernization, C-130J Recapitalization

The Issue The Air National Guard continues to operate legacy C-130H aircraft, with the Air Force procuring new C-130J...

[Read More Details](#)



F-15, F-16 Modernization

The Issue The Air National Guard operates significant numbers of F-15 Eagle and F-16 Viper aircraft. Funding is required to...

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State Association

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www.ngaal.org

Executive Director

[Bobby Jones](#)

256-310-2200

President

Jon Michael Taylor

Membership POC

[Marlene Hawkins](#)

205-699-0433

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State Headquarters

907-382-1589

dmva.alaska.gov/

State Association

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907-854-3304

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Thornberry: Don't Use Defense Dollars to Fund Wall

The top Republican in the House Armed Services Committee (HASC) would object to any plan to use military dollars to fund construction on the southwest...

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Shutdown Continues, Harms Veterans in Government

As the partial government shutdown reaches historic lengths, some 800,000 federal workers continue to go without pay or can't go to work at all. One...

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Chiropractic Bill Would Support Guard

NGAUS is supporting bipartisan legislation aimed at expanding access to chiropractic health care for the National Guard, Reserves and military...

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Washington Report

- Weekly e-newsletter distributed to 37,000 email addresses
- Focuses on news from Washington affecting the Guard
- 30 – 35% open rate
- Single largest driver of traffic to the website
- Staff educator



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NATIONAL GUARD magazine

- Remains No. 1 NGAUS communications tool
- Focuses on insight and analysis
- Bolstering online presence
- More interviews with key leaders in 2019





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Hosted Reception

5pm – 7pm

Crystal Peak

38th Floor

NGEDA/NGAUS/CO/WY

Monday - 21 Jan 19