



NGEDA
National Guard Executive Directors Association

- **NGEDA 101 (Elected Officers)**
Arlington Room – Mezzanine
- **NGEDA 101 (Executive Directors)**
Berkeley/Clarendon – Mezzanine

Tuesday - 21 Jan 20



NGEDA
National Guard Executive Directors Association

Welcome to NGEDA 2020

Tuesday - 21 Jan 20



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National Guard Executive Directors Association

Introductions

Tuesday - 21 Jan 20



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Administrative Announcements

Tuesday - 21 Jan 20



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Minutes - 2019

Tuesday - 21 Jan 20



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NGEDA Service Recognition

Tuesday - 21 Jan 20



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Corporate Partner Recognition





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Bylaws Report

Tuesday - 21 Jan 20



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Audit Report

Tuesday - 21 Jan 20



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NGAUS President Remarks

Tuesday - 21 Jan 20



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EANGUS Executive Director Remarks

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Agenda Review

Tuesday - 21 Jan 20



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Break Sponsored By:



"Remember My Name, I'll Help Them Remember Yours!"



Tuesday - 21 Jan 20



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SSLI Cyber Security Update

Tuesday - 21 Jan 20



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Nominating Committee

Tuesday - 21 Jan 20



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Financial Report

Tuesday - 21 Jan 20



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Boston Welcome

Tuesday - 21 Jan 20



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Hotel Visit Information

Tuesday - 21 Jan 20

Boston 2020 Hotel Overview

21 January 2020



Agenda

- Boston hotel overview
- Boston 2020 hotel options
 - Hotel tours



27 AUG 20
(Thursday)

Vendor's Golf
Tournament, Granite
Links GC
(0800-1400)

28 AUG 20
(Friday)

Member's Golf
Tournament, Granite
Links GC (0800-1400)

CG/WO Mixer, AFH
EpiCenter (1800-2000)

TAG's Sponsor
Reception, JFK Library
(1800-2100)

29 AUG 20
(Saturday)

"Run Battle Road" 5K
Fun Run, Concord
(0700-1000)

Governor's Reception,
Lawn on D
(1900-2200)

30 AUG 20
(Sunday)

Spouse/Guest Boston
Harbor Cruise, Spirit of
Boston Cruise Line
(1200-1400)

State Hospitality Night
Various Hospitality
Suites
(1800-2359)

31 AUG 20
(Monday)

TAG Spouse's Luncheon,
Boston Harbor Hotel
(1200-1400)

State's Dinner, BCEC
(1800-2130)

EVENTS TIMELINE [TENTATIVE]

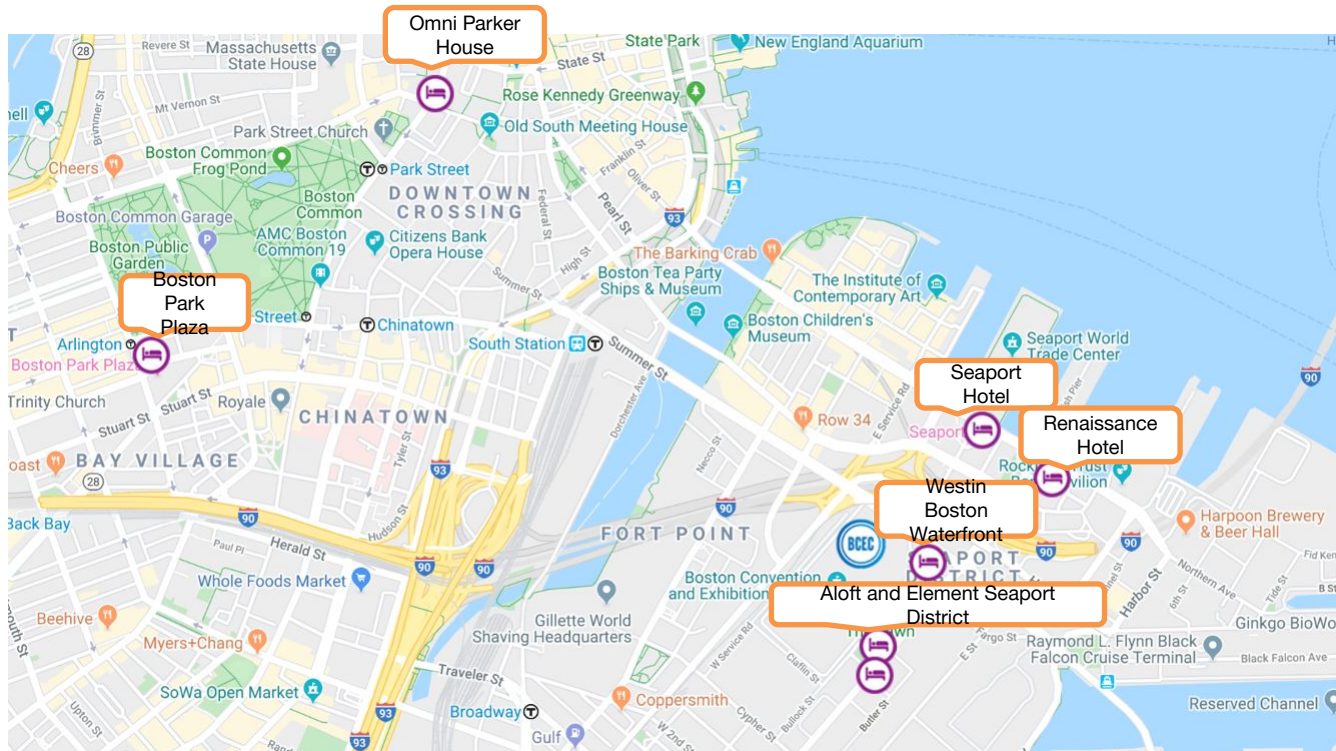


Selected hotels for Boston 2020

- Majority within walking distance to BCEC
- All within walking distance / public transportation to major Boston attractions
- Reduced pricing compared to market rates for some time period:
 - BOSTON PARK PLAZA - \$494 per night
 - SEAPORT HOTEL - \$440 per night
 - RENAISSANCE - \$440 per night



Boston Hotels Map



Transportation provided between hotels with morning and afternoon services

- All hotels within **1.5 miles of BCEE**
- 5 hotels within walking distance of BCEE
- Seaport district offers 75 dining options
- Trillium Brewing Company and Harpoon Brewery in Seaport district is available for local craft beer and tours
- BPP and Omni Parker hotels adjacent to Boston Common and numerous historical sites

Massachusetts laws

- Strict prohibitions under Liquor Control Act
- “Happy Hour” regulation limits practices such as drink discounts, free beverages, contests with awards as drinks, etc
- “Private function” events must meet the specific criteria to include host, access, records, etc



OMNI PARKER HOUSE

- 14 function rooms on 2nd floor that could be used as hospitality rooms are available from Aug 27 to Sep 1 - \$200 per room
- 5 premium one bedroom suites (available for TAGs or state VIPs)
- 15% discount on 2020 food and beverage menu pricing (no outside food or beverage)
- Bar and food service will be available until 1am. 1 bartender required per 100 guests, \$175 for 5 hours and cashier (\$150) required for cash bar.
- Hotel will furnish hospitality function rooms with existing furniture (ie tables and chairs) inventory at not extra charge (additional furnishings and televisions would need to be rented)

Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday	Monday	Tuesday
8/25/2020	8/26/2020	8/27/2020	8/28/2020	8/29/2020	8/30/2020	8/31/2020	9/1/2020
14	56	154	274	280	266	216	5

ROOM	SQ FT	ROOM	SQ FT
Press	1,980	Brandeis	480
Alcott B	1,368	Holmes	480
King	1,344	Lowell	480
Alcott A	792	Hutchinson	480
Stowe	703	Dickens	425
Gardner	608	Hawthorne	352
Longfellow	538	Whittier	336

Hospitality subsidy = \$2,000 per state

BOSTON PARK PLAZA

- Discretionary use of outside beverages permitted in suites
- Bar and food service will be available until 12
- See In-Room Dining (IRD) menu for food and beverage options / prices for hospitality suites (ie. Garden, studio, one-bedroom, Presidential)
- See Banquet Menu for food and beverage options / prices for function rooms. No outside food or beverages in meeting rooms.
- 10% discount on non-alcoholic beverages and food ordered from menus

Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday	Monday	Tuesday
8/25/2020	8/26/2020	8/27/2020	8/28/2020	8/29/2020	8/30/2020	8/31/2020	9/1/2020
28	112	308	548	560	532	431	11

ROOM	SQ FT	COST
Garden suite	1,403	\$1000
Presidential suite	1,162	\$900
One-bedroom suites x 2	511-645	\$560
Studio suites x 15	371-501	\$450

No Hospitality subsidy for suites

ROOM	SQ FT	COST
Arlington room	1,402	\$200
Berkley room	748	\$200
Clarendon room	732	\$200
Exeter	560	\$200

Hospitality subsidy for rooms = \$1000 per state

ALOFT BOSTON SEAPORT

- No outside food or beverages (*food and beverage menu pending)
- Bar and food service will be available until 12
- Hotel will furnish hospitality function rooms with existing furniture (ie tables and chairs) inventory at not extra charge. Additional furnishings and televisions would need to be rented

Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday	Monday	Tuesday
8/25/2020	8/26/2020	8/27/2020	8/28/2020	8/29/2020	8/30/2020	8/31/2020	9/1/2020
10	42	116	208	212	201	163	4

ROOM	SQ FT	COST
Summer 1	899	\$200
Summer 2	870	\$200
Smoot	784	\$200

*Hospitality subsidy = \$1,000
per state*

ELEMENT BOSTON SEAPORT

- Discretionary use of outside beverages permitted in suites
- Bar and food service will be available until 12
- Food and beverage menu pending

Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday	Monday	Tuesday
8/25/2020	8/26/2020	8/27/2020	8/28/2020	8/29/2020	8/30/2020	8/31/2020	9/1/2020
4	17	48	86	88	84	68	1

ROOM	SQ FT	COST
One bedroom suite x 11	430-455	\$280-430
One bedroom Conference suite x 5	535-542	\$530

No Hospitality subsidy for suites

RENAISSANCE BOSTON

- Beverages must be ordered from hotel but there is no requirement for a bartender
- Specialty menu for hospitality suites
- Bar and food service will be available until 1am

Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday	Monday	Tuesday
8/25/2020	8/26/2020	8/27/2020	8/28/2020	8/29/2020	8/30/2020	8/31/2020	9/1/2020
8	32	88	156	160	152	123	3

ROOM	SQ FT	COST
Presidential x 1	650	\$1000
3-bay suite w/deck	650	\$850
3-Bay suite x 2	650	\$750
Vice Presidential x 2	400	\$950
Luxury x 2	400	\$500

Hospitality subsidy = \$1,000 per state

SEAPORT HOTEL

- Exclusive discounted in-suite beverage menu and beverages must be ordered from the hotel
- Bar and food service will be available until 12
- Bartender may be required depending on beverage order

Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday	Monday	Tuesday
8/25/2020	8/26/2020	8/27/2020	8/28/2020	8/29/2020	8/30/2020	8/31/2020	9/1/2020
8	32	88	156	160	152	123	3

ROOM	SQ FT	COST
Admiral x 1	1500	\$1000
Luxe Suite x 2	554	\$400

* Connected suite price

*Hospitality subsidy = \$1,000
per state*

WESTIN BOSTON WATERFRONT

- Beverages must be purchased from the hotel
- Bar and food service will be available until 12
- Bartender required for host beer and wine with 15 guest or more
- Connected to BCEC

Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday	Monday	Tuesday
8/25/2020	8/26/2020	8/27/2020	8/28/2020	8/29/2020	8/30/2020	8/31/2020	9/1/2020
24	96	264	470	480	456	369	9

ROOM	SQ FT	COST
Presidential x 1	990	\$1000
Commodore x 1	696	\$950
Harborview x 3	475	\$400
Skyline x 5	428	\$530
Executive x 5	428	\$530

Hospitality subsidy = \$2,000
per state

Hotel Tours

GROUP 1 (1-18)		GROUP 2 (19-36)		GROUP 3 (37-54)	
1:30pm Boston Park Plaza 2:15pm Omni Parker House 3:00pm Westin Boston Waterfront 3:45pm Seaport Hotel 4:15pm Renaissance Boston Waterfront 4:45pm Aloft/Element Hotels		1:50pm Omni Parker House 2:30pm Westin Boston Waterfront 3:15pm Seaport Hotel 3:45pm Renaissance Boston Waterfront 4:15pm Aloft/Element Hotels 4:50pm Boston Park Plaza		1:50pm Westin Boston Waterfront 2:35pm Seaport Hotel 3:05pm Renaissance Boston Waterfront 3:30pm Aloft/Element Hotels 4:10pm Omni Parker House 4:40pm Boston Park Plaza	
NEW HAMPSHIRE	PENNSYLVANIA	NEVADA	CONNECTICUT	MASSACHUSETT	UTAH
NORTH DAKOTA	WISCONSIN	DC	LOUISIANA	S	DELAWARE
WYOMING	NEW MEXICO	IOWA	VERMONT	NEW JERSEY	VIRGIN ISLANDS
ALASKA	NEBRASKA	VIRGINIA	RHODE ISLAND	MINNESOTA	WEST VIRGINIA
GUAM	PUERTO RICO	MAINE	TEXAS	ILLINOIS	IDAHO
KANSAS	GEORGIA	SOUTH	FLORIDA	OREGON	OKLAHOMA
CALIFORNIA	WASHINGTON	CAROLINA	OHIO	SOUTH DAKOTA	NORTH
COLORADO	ALABAMA	TENNESSEE	MISSOURI	MARYLAND	CAROLINA
KENTUCKY	NEW YORK	INDIANA	ARKANSAS	ARIZONA	MICHIGAN
		MISSISSIPPI		MONTANA	HAWAII

(3) 55 passenger buses will bring the groups to the hotels

Bus location for each hotel:

Boston Park Plaza Arrive / depart via Columbus Ave, back side of hotel by valet
 Omni Parker House Arrive / depart via Tremont Street, but then may need to circle around and stage on Beacon Street behind cab stand
 Westin Waterfront Arrive / depart via front door
 Seaport Hotel Arrive via the bridge off Summer Street, dropping off at the Plaza Level. Depart via the lobby on Seaport Lane
 Renaissance Arrive via D Street, Depart on Congress Street. Please note there will be some construction vehicles
 Aloft/Element Arrive / depart between hotels

Questions?



Hotel Tours

GROUP 1 (1-18)		GROUP 2 (19-36)		GROUP 3 (37-54)	
1:30pm Boston Park Plaza 2:15pm Omni Parker House 3:00pm Westin Boston Waterfront 3:45pm Seaport Hotel 4:15pm Renaissance Boston Waterfront 4:45pm Aloft/Element Hotels		1:50pm Omni Parker House 2:30pm Westin Boston Waterfront 3:15pm Seaport Hotel 3:45pm Renaissance Boston Waterfront 4:15pm Aloft/Element Hotels 4:50pm Boston Park Plaza		1:50pm Westin Boston Waterfront 2:35pm Seaport Hotel 3:05pm Renaissance Boston Waterfront 3:30pm Aloft/Element Hotels 4:10pm Omni Parker House 4:40pm Boston Park Plaza	
NEW HAMPSHIRE NORTH DAKOTA WYOMING ALASKA GUAM KANSAS CALIFORNIA COLORADO KENTUCKY	PENNSYLVANIA WISCONSIN NEW MEXICO NEBRASKA PUERTO RICO GEORGIA WASHINGTON ALABAMA NEW YORK	NEVADA DC IOWA VIRGINIA MAINE SOUTH CAROLINA TENNESSEE INDIANA MISSISSIPPI	CONNECTICUT LOUISIANA VERMONT RHODE ISLAND TEXAS FLORIDA OHIO MISSOURI ARKANSAS	MASSACHUSETT S NEW JERSEY MINNESOTA ILLINOIS OREGON SOUTH DAKOTA MARYLAND ARIZONA MONTANA	UTAH DELAWARE VIRGIN ISLANDS WEST VIRGINIA IDAHO OKLAHOMA NORTH CAROLINA MICHIGAN HAWAII

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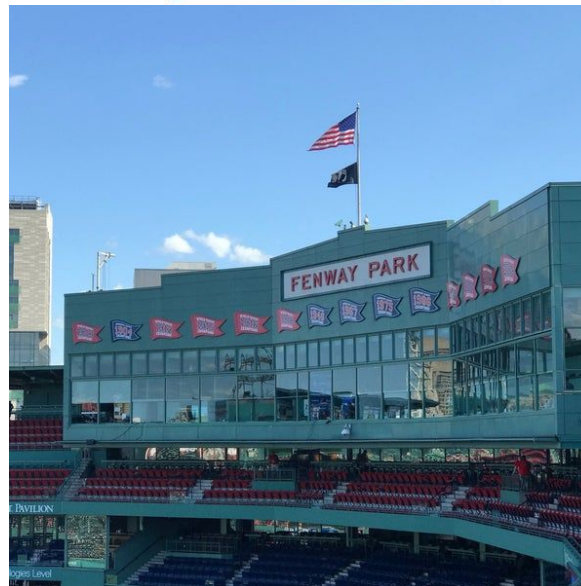
2020 DINNER SPONSORS



The State Street Pavilion Club - 6 PM

20 Jersey Street, Fenway Park

Glass doors located between Gate A & D





Lewis King Memorial Breakfast Sponsors



Tuesday - 21 Jan 20



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Hotel Selection

White Hill / Whittier Room

4th Floor

Tuesday - 21 Jan 20



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NGEDA General Session

22 Jan 20

Wednesday, 22 Jan 20



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Membership Software

Wednesday, 22 Jan 20



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IPPSA/AFIPPS Implementation & Impact

Wednesday, 22 Jan 20



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NGAUS Conference

Registration

Wednesday, 22 Jan 20



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How to select delegates **for** **NGAUS Conference**

Wednesday, 22 Jan 20



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Break Sponsored By:



Architects ■ Engineers ■ Planners



Wednesday, 22 Jan 20



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Best Practices State Conference

Wednesday, 22 Jan 20



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Best Practices NGAUS Conference

Wednesday, 22 Jan 20



NGAUS CONFERENCES



NUMBER ONE QUESTION

Why Are We Here?



This Is A Question Each State Must Answer...

There are a number of factors:

Long range goals

Short range goals

Members

Budget

Distance



Long Range Goals

Short Range Goals



Members
Company Grade
Field Grade
Senior Leadership
Retirees



Budgets

Sleeping rooms

Hospitality room

Food

-Breakfast

-Lunch

-Snacks

-Nonalcoholic drinks

-Alcohol

Decorations

Themed parties

Travel

Stipends

-Who gets it

-How much

-Why do they get it



Timeline of the NGAUS Conference

Previous year's NGAUS Conference

- Get feedback

State Board of Directors Meeting

NGEDA

- Get incoming president involved

Resolutions Committee Meeting

State Conference

- Vote on resolutions
- Promote NGAUS

Make decision regarding who will attend various committee meetings

- Have a primary and if possible a junior officer attend

Set up communication plan



NGAUS Conference

Staff arrives

- pick up packets
- scout out locations of events
- set up hospitality room

Main body arrives

- have central location for picking up packets
- have a meeting to make a decision of voting
- set up for committee meetings

Departures

Post NGAUS surveys



NGAUS Conference

Roles

- You can't do it all
- Let your members take ownership

Corporate partners/exhibitors

- Interact with them as an ED
- Have your members go by their booths
- Invite them to your hospitality rooms
- Talk to them when they get there

Committees

- This helps a lot of the members get involved
- Find areas of expertise



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Lunch

Return @ 1330

Wednesday, 22 Jan 20



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NGEDA Boston 2020 Survey

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processes for YOU!!!!**

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Tuesday - 21 Jan 20



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Charlotte 2021

Wednesday, 22 Jan 20



NGAUS 2021

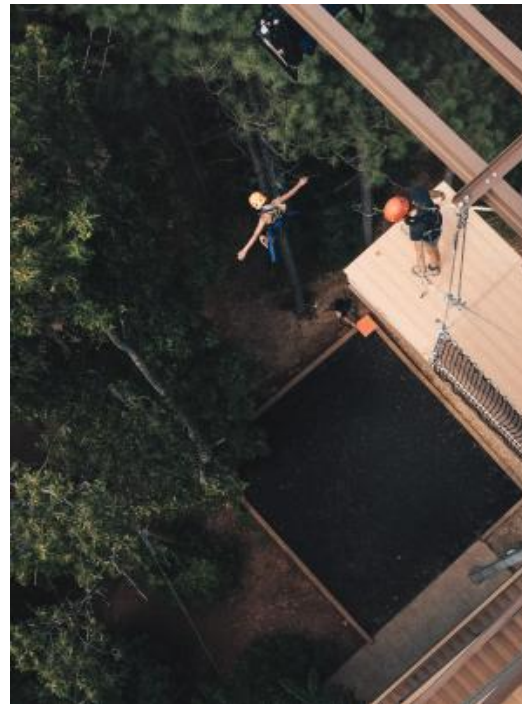


AS REAL AS IT GETS.

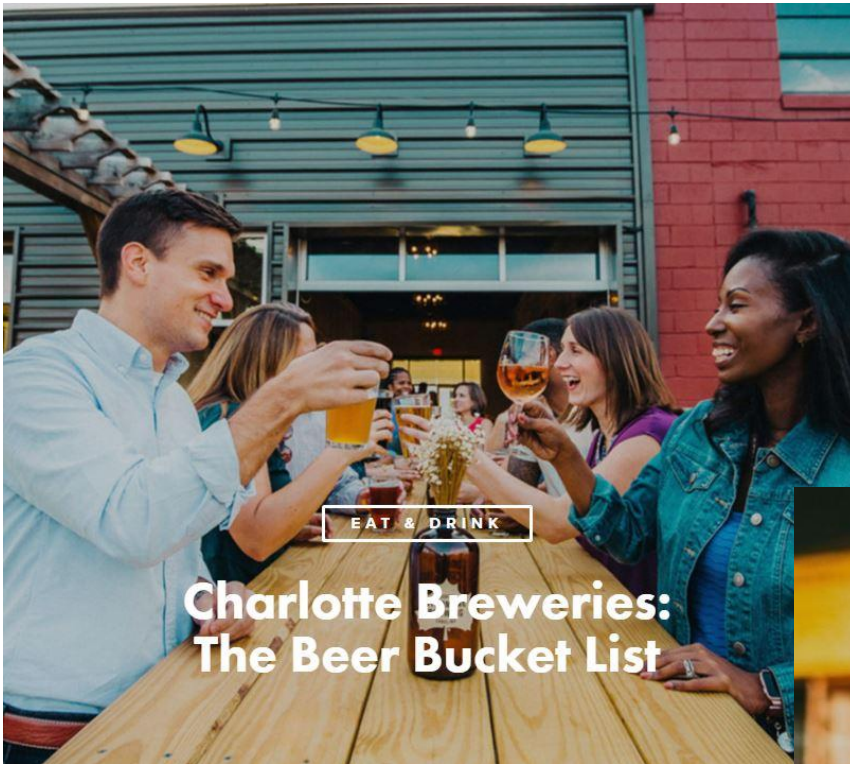
Richard Petty



U.S. National Whitewater Center

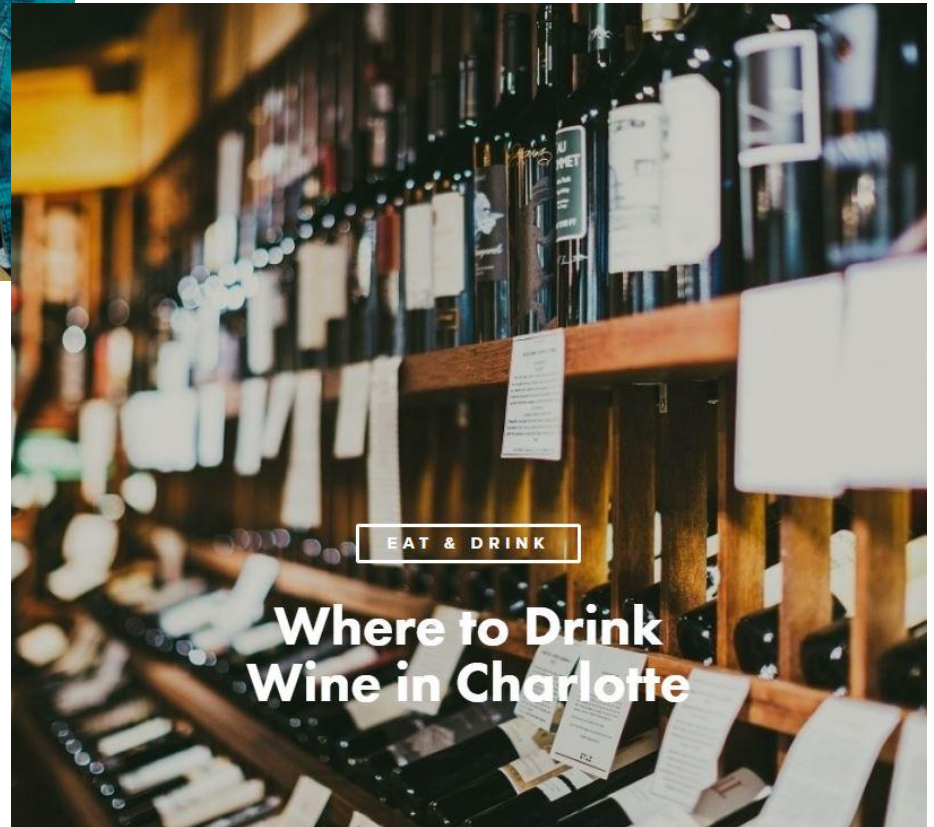






EAT & DRINK

Charlotte Breweries: The Beer Bucket List



EAT & DRINK

Where to Drink Wine in Charlotte





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Membership Best Practices

Wednesday, 22 Jan 20



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Improving Membership

LTC Tom Mills

NGAWV - Executive Director



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Improving Membership

Agenda:

State Association Officer Involvement

Leverage Warrant officers

Complementary Memberships

Sponsorships



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Improving Membership

State Association Officer Involvement:

Assign unpaid members to board officers

- Ex. 1000 unpaid / 15 members on board 67 calls each.
 - Larger states – reach out for volunteers to assist
- Hold each board member accountable.
- Incentivize production. ie: gift cards, etc.

Encourage telethons

- Member hosts event at their house
- Members get together for a few hours after work
- Builds Comradery



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Improving Membership

Leverage Warrant Officers:

Can make up a large % of force

- States with large aviation units

Often difficult to reach

- Competing interests
 - United States Army Warrant Officers Association
 - Army Aviation Association of America

Reach out with education / involvement.

- NGAUS priorities and accomplishments
- Send to OPDs
- Pay travel to National Conference for W.O. delegate
- Consider adding W.O. as voting members



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Improving Membership

Complementary Memberships:

Newly commissioned officers

- Rapport Army & Air personnel sections
- Warrant Officers & 2LTs

Newly assigned officers

- Chaplains, Physicians, Active Duty accessions
- Air: C-130 unit and C-17 unit
 - Large portion are AD accessions



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Improving Membership

Lifetime Memberships:

Discounted Memberships

- \$1000 upfront charges (before rebate)
- \$750 cost to your organization

Payment Plans

- Organization pays up front



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Improving Membership

Summary:

State Association Officer Involvement

Leverage Warrant officers

Complementary Memberships



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Improving Membership

Questions / Discussion



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Break Sponsored By:



Wednesday, 22 Jan 20



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National Guard Executive Directors Association

NGAUS Report

Wednesday, 22 Jan 20



AWARDS DINNER SPONSOR

6:30 PM Ballroom A - Mezzanine



Wednesday, 22 Jan 20



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- **Elected Officers Session- Arlington Room**
- **Executive Directors Session- Georgian**
- **Insurance Session- Berkley/Clarendon**

Wednesday, 22 Jan 20



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NGEDA Boston 2020 Survey

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Tuesday - 21 Jan 20



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NGEDA General Session

23 Jan 20

Thursday, 23 Jan 20



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National Guard Executive Directors Association

NGAUS 2020 Hotel Selection

State alphabetical order

Alabama	Westin Hotel, Renaissance Hotel
Alaska	Seaport Hotel
Arizona	Seaport Hotel
Arkansas	Boston Park Plaza Hotel
California	Boston Park Plaza Hotel
Colorado	Westin Hotel
Connecticut	Westin Hotel
Delaware	Seaport Hotel
District of Columbia	Element Hotel
Florida	Element Hotel
Georgia	Renaissance Hotel
Guam	
Hawaii	Boston Park Plaza Hotel
Idaho	Aloft Hotel
Illinois	Boston Park Plaza Hotel
Indiana	Boston Park Plaza Hotel
Iowa	Westin Hotel
Kansas	Renaissance Hotel
Kentucky	Renaissance Hotel
Louisiana	
Maine	Westin Hotel
Maryland	Aloft Hotel
Massachusetts	Aloft Hotel
Michigan	Aloft Hotel
Minnesota	Omni Hotel
Mississippi	Boston Park Plaza Hotel
Missouri	Aloft Hotel
Montana	Aloft Hotel

Nebraska	Westin Hotel
Nevada	Westin Hotel
New Hampshire	Seaport Hotel
New Jersey	Westin Hotel, Seaport Hotel
New Mexico	Westin Hotel
New York	Westin Hotel
NGAUS	Westin Hotel
North Carolina	Aloft Hotel
North Dakota	Westin Hotel
Ohio	Boston Park Plaza Hotel
Oklahoma	
Oregon	Seaport Hotel
Pennsylvania	Element Hotel
Puerto Rico	Aloft Hotel
Rhode Island	Westin Hotel
South Carolina	Westin Hotel
South Dakota	Boston Park Plaza Hotel
Tennessee	Boston Park Plaza Hotel
Texas	Westin Hotel
Utah	Aloft Hotel
Vermont	Westin Hotel
Virgin Islands	Seaport Hotel
Virginia	Element Hotel
Washington	Westin Hotel
West Virginia	Boston Park Plaza Hotel
Wisconsin	Renaissance Hotel
Wyoming	Westin Hotel



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NGAUS 2020 Hotel Selection

By hotel

Westin

Colorado

Connecticut

Iowa

Maine

Nebraska

Nevada

New Mexico

New York

NGAUS

North Dakota

Rhode Island

South Carolina

Texas

Vermont

Washington

Wyoming

Alabama

New Jersey

Aloft

Idaho

Maryland

Massachusetts

Michigan

Missouri

Montana

North Carolina

Puerto Rico

Utah

Element

District of Columbia

Florida

Pennsylvania

Virginia

Omni

Minnesota

Guam

Tuesday - 21 Jan 20



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NGAUS 2020 Hotel Selection

By hotel

Seaport

Alaska

Arizona

Delaware

New Hampshire

Oregon

Virgin Islands

Boston Park

Arkansas

California

Hawaii

Illinois

Indiana

Mississippi

Ohio

South Dakota

Tennessee

West Virginia

Renaissance

Georgia

Kansas

Kentucky

Wisconsin

Tuesday - 21 Jan 20



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Session Feedback

- **Elected Officers**
- **Executive Directors**
- **Insurance**

Thursday, 23 Jan 20



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Break Sponsored By:

BAE SYSTEMS



Thursday, 23 Jan 20



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PDCB Report

Thursday, 23 Jan 20



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Bylaw Amendments

Thursday, 23 Jan 20



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President's Report

Thursday, 23 Jan 20



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Old Business

Thursday, 23 Jan 20



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New Business

Thursday, 23 Jan 20



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Election of Officers

Thursday, 23 Jan 20



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Installation of Officers

Thursday, 23 Jan 20



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Hotwash/AAR

Thursday, 23 Jan 20



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NGEDA Boston 2020 Survey

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Tuesday - 21 Jan 20



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Adjournment

Thursday, 23 Jan 20



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2021 Hotel Lottery

Thursday, 23 Jan 20